

# Alibaba.com Gold Plus Supplier

**Verified**

## Assessment Report

*Presented to*

**Zhejiang Anji Hengchang Chair Industry Co., Ltd.**

**浙江安吉恒昌椅业有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No.2, Area, Sunshine Industrial Zone, Dipu Street, Anji, Huzhou City, Zhejiang Province, China
City / Country:	Huzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	ajhcy
Gold Supplier Company Name:	Zhejiang Anji Hengchang Chair Industry Co., Ltd.
Contact Person:	Mr. Xianping Zhang
Phone Number:	0086-18906820985
Fax Number:	Confidential
Email:	znick7461@gmail.com
Website Address (URL):	<a href="http://hc-chairs.en.alibaba.com">http://hc-chairs.en.alibaba.com</a>

*Service Provided by SGS*  
*Report No.: 21182514\_P+T*





Report Number:	21182514_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	18/Dec./2020	Report Date:	18/Dec./2020
Assessor's Name:	Leta Lv	Validity Period:	19/Dec./2020 -- 18/Dec./2021
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

**Important Notes:**

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9133052370447049XT
Year Established:	06/Oct./1993	Validity Period:	06/Oct./1993 -- 05/Oct./2043
Export Experience:	16	Industry Experience:	27
Registered Address:	No.2, Area, Sunshine Industrial Zone, Dipu Street, Anji, Huzhou City, Zhejiang Province, China		
Company Address:	No.2, Area, Sunshine Industrial Zone, Dipu Street, Anji, Huzhou City, Zhejiang Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Anji County Market Supervision and Administration Bureau
Registered Capital:	RMB 300,0000		
Corporate Representative:	Mr. Xiyong Wang		
Industry:	Office Furniture		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Office Chair; Mesh Chair; Bar Chair; Gaming Chair; Gaming Table; Bar Stool		
<b>1.2 Company Building Information</b>			
Certification Type: <input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>25000</u> m <sup>2</sup>			
Number of Building(s): <u>3</u>			
Office Size: <u>2000</u> m <sup>2</sup>			

## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- Sales[Sales Dept.]     GM --- Production[Production Dept.]     GM --- QC[QC Dept.]     GM --- RD[R &amp; D Dept.]     GM --- Purchase[Purchase Dept.]     GM --- Finance[Finance Dept.]     GM --- Admin[Admin. &amp; HR Dept.]     GM --- Storage[Storage Dept.]             </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Sales Dept.	7	0	7	
Production Dept.	143	0	143	
QC Dept.	5	0	5	
R & D Dept.	5	0	5	
Purchase Dept.	7	0	7	
Finance Dept.	4	0	4	
Admin. & HR Dept.	5	0	5	
Storage Dept.	6	0	6	
<b>Total Number:</b>	183	0	183	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



### Section 3: Current Export Situation

Current Export Situation		
There is/are <u>7</u> foreign trading employee(s) in the company.		
<b>Working Experience</b>	<b>Headcount</b>	
Over 30 Years	0	
21-30Years	0	
11-20 Years	2	
6-10 Years	3	
2-5 Years	2	
Less than 2 years	0	
<b>Accepted Language</b>	<b>Listening &amp; Speaking</b>	<b>Reading &amp; Writing</b>
English	Yes	Yes
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
Does the company have a valid export license? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.: 02317189		
Total Revenue (Previous Year): Confidential		
Total Export Revenue (Previous Year): Confidential		
Estimated Export Revenue (Current Year): Confidential		
Trade Agents Employed Overseas: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port: Shanghai Port, Ningbo Port		
Accepted Payment Terms <input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR		
Accepted Payment Type: <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		
<b>Product Category</b>	<b>Num</b>	<b>Unit</b>
Office Chair	30	Days
Mesh Chair	30	Days
Bar Chair	30	Days
Gaming Chair	30	Days
Gaming Table	30	Days
Average Sampling Time		
<b>Product Category</b>	<b>Lead Time</b>	
Office Chair	7 Days	
Mesh Chair	7 Days	
Bar Chair	7 Days	
Gaming Chair	7 Days	
Gaming Table	7 Days	
The Shortest Sampling Time		
<b>Product Category</b>	<b>Shortest Lead Time</b>	
Office Chair	7 Days	

## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	4
South America	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	5
Eastern Europe	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	20
Southeast Asia	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	5
Africa	N/A	0	0
Oceania	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	1
Mid East	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	1
Eastern Asia	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	4
Western Europe	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	20
Central America	N/A	0	0
Northern Europe	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	20
Southern Europe	Office Chair, Mesh Chair, Bar Chair, Gaming Chair, Gaming Table, Bar Stool	Confidential	20
South Asia	N/A	0	0
Domestic Market	N/A	0	0
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Office Chair: Confidential, Mesh Chair: Confidential, Bar Chair: Confidential, Gaming Chair: Confidential, Gaming Table: Confidential				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Office Chair	20,000 pcs per month	Confidential		
Mesh Chair	10,000 pcs per month	Confidential		
Bar Chair	8,000 pcs per month	Confidential		
Gaming Chair	8,000 pcs per month	Confidential		
Gaming Table	4,000 pcs per month	Confidential		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Injection Moulding Machine	Confidential	10	5	Acceptable
Automatic Cutting Machine	Confidential	1	2	Acceptable
Cutting Machine	Confidential	8	3	Acceptable
Sewing Machine	Confidential	62	2	Acceptable
Punching Machine	Confidential	8	6	Acceptable
Automatic Punching Machine	Confidential	2	2	Acceptable
Assembling Line	N/A	3	25	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Air Rod Lifting Fatigue Tester	Confidential	1	5	Acceptable
Chair Back Linkage Testing Machine	Confidential	1	5	Acceptable
Leather Tension Tester	Confidential	1	5	Acceptable
Chair Wheel Fatigue Tester	Confidential	1	5	Acceptable
Chair Base Impact Tester	Confidential	1	5	Acceptable
Taber Type Abrasion Tester	Confidential	1	5	Acceptable
Paperboard Burst Strength Tester	Confidential	1	5	Acceptable
Vertical Static Pressure Tester	Confidential	1	5	Acceptable
Office Chair Functional Tester	Confidential	1	5	Acceptable
Accessory Aging Tester	Confidential	1	1	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



<b>5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any organization&amp; 3rd parties &amp; client)</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>5.7 Subcontractors Type</b>	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other
<b>5.8 Equipment Number</b>	N/A
<b>5.9 Production Line Number</b>	N/A
<b>5.10 Work Instruction</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>5.11 Clear Production Process</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>5.12 Production Management System</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>5.13 Production Control Capability</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

## Section 6: Quality Assurance

Quality Assurance					
6.1.1 Quality Management System Certification					
Certification	Certified By	Certificate No.	Business Scope	Validity Date	
ISO9001	QAI	QAIC/CN/170676	The Manufacture of Office Chair	26/Oct./2020 -- 25/Oct./2023	
ISO14001	QAI	QAIC/CN/190481	The Manufacture of Office Chair and Management of Related Environmental Aspects	09/Sep./2019 -- 08/Sep./2022	
ISO45001	QAI	QAIC/CN/199074	The Manufacture of Office Chair and Management of Related Occupational Safety & Health Aspects	09/Sep./2019 -- 08/Sep./2022	
6.1.2 Product Certification					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
N/A	N/A	N/A	N/A	N/A	
6.2 Testing Report					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
N/A	N/A	N/A	N/A	N/A	
6.3 Quality Control Management					
Item	Content	Observations /Comments			
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No			
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Xiyong Wang			
6.3.4	How many QA/QC inspectors in total?	5			
No. of Employees in Each Production Line:					
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA		
Workshop	10	133	5		
6.3.5 Average Guarantee Time					
Product Category		Guarantee Time			
Office Chair		5 years			
Mesh Chair		5 years			
Bar Chair		5 years			
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Gaming Chair	5 years	
Gaming Table	5 years	
6.3.6 The Longest Guarantee Time		
Product Category	Guarantee Time	
Office Chair	5 years	
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
<b>6.4 Supplier Management</b>		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
<b>6.5 After Sales Service</b>		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No

6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**6.6 Overseas After Sales Service**

Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other
6.6.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

**Quality Management Process**

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential



Received the second-party or the third-party inspection records (inspection report)		
Photo 1	Photo 2	Photo 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>2</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	1
Junior College	1		6-10 Years	0
Technical School	1		2-5 Years	1
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2019 3 0292077. 4	Backrest (HC-903)	Appearance design	06/Jun./2019 -- 05/Jun./2029	
ZL 2018 3 0705940. X	Backrest (HC-884)	Appearance design	07/Dec./2018 -- 06/Dec./2028	
ZL 2019 2 1129572. 4	Assembled office chair structure with adjustable backrest height	The patent for utility model	18/Jul./2019 -- 17/Jul./2029	
ZL 2018 2 0564536. X	A racing seat	The patent for utility model	20/Apr./2018 -- 19/Apr./2028	
ZL 2018 2 2247859. 9	An automatic grinding conveyor line for chair foot plate	The patent for utility model	29/Dec./2018 -- 28/Dec./2028	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
5184385	Refer to the Photo	Category 20	18/Apr./2017 -- 17/Apr./2027	Photo in Section 11 (Trademark Photos)
1482493	Refer to the Photo	Category 20	03/Jun./2019 -- 02/Jun./2029	Photo in Section 11 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
Office Chair		1 Month		
Mesh Chair		1 Month		
Bar Chair		1 Month		
Gaming Chair		1 Month		





Gaming Table	1 Month
<b>The Shortest Time For A New Item Launched</b>	
<b>Product Category</b>	<b>Shortest Lead Time</b>
Office Chair	1 Month
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	CAD
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input checked="" type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No

What level of design services are provided?		<input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product
New Products Launched quantity for each year		
Product Category	Num	Unit
Office Chair	30	Pcs
Mesh Chair	30	Pcs
Gaming Chair	30	Pcs
<b>8.2 R&amp;D Real Case Description</b>		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
<b>8.3 Design Process</b>		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential
<b>8.4 Design Devices</b>		
Device 1	Device 2	Device 3
N/A	N/A	N/A



## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to enlarge overseas market.	Year 2021

## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Raw Material	2	 Punching	3	 Gluing
4	 Cutting	5	 Sewing	6	 Nailing
7	 Inspection	8	 Assembling	9	 Injection Moulding
10	 Cleaning & Packing	11	 Testing	12	 Packing
13	 Storage	14	N/A  N/A	15	N/A  N/A

## Section 11: Certification & Photos

Certification & Photos	
<b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b>	<b>Certification &amp; Photos -- Permit for Opening Bank Account</b>
	
<b>Certification &amp; Photos -- Import and Export Enterprise Registration</b>	<p style="text-align: center;">N/A</p>
	<p style="text-align: center;">N/A</p>
Patent Photos	
<b>Certification &amp; Photos -- Appearance Design</b>	<b>Certification &amp; Photos -- Appearance Design</b>
	

**Certification & Photos -- The Patent for Utility Model**



**Certification & Photos -- The Patent for Utility Model**



**Certification & Photos -- The Patent for Utility Model**



N/A

N/A

**Quality Management System Certification Photos**

**Certification & Photos -- ISO 9001**



**Certification & Photos -- ISO 14001**



**Certification & Photos -- ISO 45001**



**N/A**

N/A

**Trademark Photos**

**Certification & Photos -- Trademark**



**Certification & Photos -- Trademark**





## Section 12: Company and Product Samples

Company and Product Samples	
<p><b>Building</b></p> 	<p><b>Building</b></p> 
<p><b>Company Gate</b></p> 	<p><b>Office</b></p> 
<p><b>Workshop</b></p> 	<p><b>Workshop</b></p> 



**Warehouse**



**Warehouse**



**Showroom**



**Showroom**



**Product Sample**



**Product Sample**



**Product Sample**



**Product Sample**



**Product Sample**



**Product Sample**



## Section 13: Competitive Advantages

13.1 Product Group Capacity					
13.1.1 Products Sold (Within 12 Months)					
Products Name	Quantity	Revenue (USD)			
Confidential	Confidential	Confidential			
13.1.2 Suppliers Cooperated With (Within 12 Months)					
No. of cooperation suppliers (total)	Confidential				
No. of suppliers (which cooperated over 2 times)	Confidential				
No. of provinces which cooperation suppliers belong to	Confidential				
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
If yes, these projects include	N/A				
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No				
If yes, please describe it	N/A				
13.1.3 Real Case Description:					
Customer Name	Confidential				
Customer Country	Confidential				
Customer Region	Confidential				
Products Category	Confidential				
Order Value (USD)	Confidential				
Order Processing Process	Confidential				
Customer's Feedback	Confidential				
13.2 Real Case for Lower MOQ & Lead Time					
Products Name	MOQ (Within 12 Months)	Lead Time			
Office Chair	200 pcs	30 Days			
<b>MOQ for each item</b>	<input type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input checked="" type="checkbox"/> 100-300 <input type="checkbox"/> above 300				
13.3 Real Case for Large Contract & Lead Time					
Products Name	Order (Within 12 Months)	Lead Time			
Confidential	Confidential	Confidential			
13.4 Overseas After Sales Service Capacity					
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
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13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	5 hours			
<b>13.5 After-sales service capacity</b>				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
<b>Experience with large-scale procurement contracts</b>				
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
The country/region of your overseas service center	N/A			
<b>Overseas showroom</b>				
Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
The country/region of your overseas showroom	N/A			
<b>Offline trade show</b>				
Have you participated in offline trade shows?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Tradeshow name	N/A	Official images from the trade show		
Date attended	N/A	N/A		
Host Country/Region	N/A			
<b>Centralized procurement</b>				
In the past 12 months, have you sold products from at least three sub-categories?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
<b>Overseas warehouse</b>				



Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
The country/region of your overseas warehouse	N/A

-- End of Report --